









rayburn tours Ski Trips for Schools



ITALY AUSTRIA **ANDORRA** FRANCE USA CANADA

Welcome...

It's amazing to see that skiing still plays such a prominent part in the calendar of so many schools. The Rayburn Tours team are all advocates of such trips with many of us having taken our first trips and tumbles on our own school ski adventures.

With many school groups looking to travel at the same time of year and with late Easter dates this year and last, that perfect ski trip destination can become hard to find and uptake can sometimes suffer. However, we want skiing to be an inclusive past-time, open to any student that wishes to try it - and it's for that reason that our set departure trips (p8) came into being. It has been great to see a record number of groups taking up this option for this winter.

We also realise that the ski trip has its place in the school calendar, which is why we look to offer affordable trips throughout the winter.

Folgaria (p23) in northern Italy is the latest entry to the Rayburn Ski portfolio, offering 100km of skiing and a superb experience for skiers of all abilities, as well as being particularly suitable for February half term trips.

Whether your ski trip is a fixture at February or etched in at Easter, we have high altitude resorts to offer, different styles of accommodation to choose from and unforgettable memories to make. So read on, stimulate the senses and look to inspire the next

generation of skiers with your own ski school trip.



Asha Devall | Abigail Devlin | Vanessa Lodola | Valeria Deiana | Ben McCafferty | Andrew Rose | Gemma Howell | Julie McAlister | Richard Stone | Tom Clarke | Oliver Brown | Emma Wallen



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	Ski area	Doorstep skiing	Hotels with pool	Piste- side hot lunches	Piste- side storage	Altitude skiing (1,999m+)	Page
ITALY	Km						12
Sauze d'Oulx	400	✓		✓	✓	✓	14
Sestriere	400	✓	✓	✓	✓	✓	15
Madesimo	60	✓	✓	✓	✓	✓	16
Prato Nevoso	106	✓	✓	✓	✓	✓	18
Bardonecchia	110	✓	✓	✓	✓	✓	19
Bormio	50+			✓	✓	✓	20
Santa Caterina Valfurva	35+	✓	✓	✓	✓	✓	21
Tarvisio	35+	✓	✓	✓	✓	✓	22
Folgaria (New)	100			✓	✓		23
Madonna di Campiglio	150	✓		✓	✓	✓	24
AUSTRIA	Km						26
SSW, Ski Amadé	760			V	√	✓	28
Schladming, Ski Amadé	760				V ✓	▼	30
BKK	103	✓		·	· ·	· ·	31
ANDORRA	Km						32
Vallnord	93		√	✓	√	✓	34
Grandvalira	210		· ·	,	· ·	· ·	35
FRANCE	Km		·	·	·	·	36
Les Arcs (La Plagne)	425			√	✓	√	38
Val Cenis	125+			√	√	V	40
Le Grand Massif	265			✓	✓	✓	41
USA	Acres						42
Sugarloaf	1,400	✓	✓	✓	✓		44
Sunday River	870	✓	✓	✓	✓		45
New Hampshire	944	✓	✓	✓	✓		46
Winter Park	3,080	✓	✓	✓	✓	✓	48
Snowbasin	3,000		✓	✓	✓	✓	50
Heavenly	4,800	✓	✓	✓	✓	✓	52
Kirkwood	2,300		✓	✓		✓	53
CANADA	Acres						54
Lake Louise	4,200		✓	✓	✓	✓	56
Mont Tremblant	650	✓	✓	✓	✓	✓	57
Mont-Sainte-Anne	547	✓	✓	✓	✓	✓	58
Stoneham	333	✓	✓	✓	✓	✓	59
+ Skipass includes other resort	ts						
Cit Standard							
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THE RAYBURN TOURS DIFFERENCE

We are an **independent**, **family-run company** and we have been creating unforgettable international experiences for groups **for over 50 years**.

THE RAYBURN TOURS FAMILY





We help over 23,000 passengers each year to discover more of the world. 97% of party leaders who toured in 2018 said that we met their tour objectives



Our customers are at the centre of everything we do...

PASSENGER SAFETY

FINANCIAL SECURITY

CUSTOMER TOUR EXPERIENCE









WHILE OUR FAMILY CONTINUES TO GROW, OUR MISSION STATEMENT REMAINS THE SAME:

'Working together to provide quality tours and memorable experiences.

Delivering our promises time and time again.'



Travel in safe hands with Rayburn Tours

Your safety is of the utmost importance to us and we monitor the safety aspects of all of our tours to ensure you have a memorable experience for all the right reasons.

You can also have peace of mind that your financial security is in the best of hands, as we are ABTA bonded, ATOL licensed and offer full winter sports travel insurance.

Safety Matters

Our overall commitment to your safety on tour is covered in our three comprehensive handbooks:

- 1. Safety Management System Policy, which includes:
- Accommodation and coach operator audits
- ✓ Excursions and adventurous activities evaluation
- ✓ 24-hour on-tour emergency contact
- ✓ DBS checked staff, tour managers and coach drivers
- 2. Generic Risk Management Handbook
- 3. Crisis Management Handbook

Financial Security

For your peace of mind, we are ABTA bonded and ATOL licensed, so you can feel secure knowing that your money is financially protected. We also offer full travel insurance through our partner Endsleigh Insurance Services, which is tailored specifically for schools.

Exclusive to Rayburn Ski

- ✓ Snow sport specific risk assessments
- ✓ Helmets for all students
- Emergency contact card per pupil with essential phone numbers of staff, hotel and emergency services

School Travel Forum

The School Travel Forum (STF) provides a benchmark for best practice in school travel, giving you the reassurance that we:

- Understand and facilitate the needs of educational travel as determined by the STF
- Manage safety effectively, meeting the STF's benchmark for good school travel safety
- Offer fair terms and conditions and the best financial security
- · Are fully inspected every year by independent experts













GET MORE FROM RAYBURN!

Life shouldn't be hard, and neither should a ski trip. That's why we've thought of all those little extras that make a big difference to your ski trip.

Whilst we offer these things as standard...

5 or 6 days' skiing

Local lift pass

Full board accommodation

Full ski equipment & helmet hire

Transport

Insurance

...we know it's the finer details that really 'make' the experience, like these!

Making things easier in resort

- Piste-side hot lunches. Gone are the days of soggy sandwiches!
- Piste-side ski storage. There's no need to trek for miles carrying your skis
- Piste-side hotel options. The slopes are quite literally on your doorstep!
- All après ski is pre-booked so you can just show up and crack on with the fun
- Professional reps to take care of all the logistics and ensure everyone has a good time
- Hoodies. A great memento and an easy way to spot members of your group



Get the best value

- All tourist taxes are included in your price so there's no nasty surprises on arrival
- Family concessions. Encourage more staff to come and let them bring their families too!
- Rayburn Fun Files packed full with ideas and materials to run your own in-house après activities
- City stopovers or day visits to make it more than just a ski trip
- Ski away days satisfy the best skiers in your group and maximise the use of your lift pass
- Subsidised inspection visits to familiarise yourself with our most popular destinations
- North Face rucksack for every party leader to pack all your mountain essentials



Safety and experience

- ✓ We work directly with ski schools and ski hire companies meaning there's no go-between
- ✓ Our staff have visited all of our resorts so you can benefit from our first-hand experience
- ✓ SCO and ASCL courses to get you qualified on the slopes
- ✓ Ski pack including ski ties, emergency contact cards and luggage labels
- ✓ Vamoos Travel App with your travel documents, itinerary, map and more to view offline
- ✓ Single rooms for drivers where possible

"From a 24-hour direct emergency number to pre-booked après ski activities, we work hard on the finer details to make sure your ski experience with us is extraordinary. Your peace of mind is extremely important to us and you can be sure that every detail will be completely taken care of."

Valeria Deiana, Tour Co-ordinator, Ski & Sports Tours



SET DEPARTURES

Small groups don't have to miss out on the fun! Sign up with a group between 8-25 passengers and take advantage of our cost effective and fully inclusive set departure package.

As always, you'll receive the same personalised service with your own Tour Co-ordinator, documentation and planning support.

*If you have fewer than 8 passengers, please call us on 01332 347 828 to discuss your options.

We may still be able to accept your booking!



"Is uptake for your next ski trip looking a little under the weather?

Do you want to create a memorable trip for your small group without breaking the bank? Set departure trips provide smaller groups of up to 25 passengers with all of the benefits of a Rayburn Tours ski trip, combining our most sought after resorts with exceptional value for money."



Oliver Brown, Tour Consultant, Ski & Sports Tours



TARVISIO

15TH - 22ND FEB 2020 £825^{PP}

- √ 3-star Hotel International
- ✓ Dedicated learner area
- Host resort for ItalianSki Championships
- ✓ Hot piste-side lunches
- ✓ Piste-side ski storage



VALLNORD

 $15^{TH} - 22^{ND}$ FEB 2020 £825^{PP} $4^{TH} - 11^{TH}$ APR 2020 £740^{PP}

- √ 4-star Hotel Panorama with pool
- Hotel based 2 minutes from pedestrian shopping centre
- ✓ Interlinked ski areas
- ✓ Hot piste-side lunches
- ✓ Piste-side ski storage



APR 2020 £795^{PP}

- ✓ 3-star Hotel La Terrazza
- Central location

 $4^{TH} - 11^{TH}$

- ✓ Part of 400km Milky Way Ski Area
- ✓ Hot piste-side lunches
- Piste-side ski storage

Fixed package inclusions

Due to the nature of the trip, all inclusions are fixed, including the dates and the price. Special requests can be made, but please discuss this with one of our Tour Consultants.

Fixed inclusions:

- Full coach hire and driver costs
- Channel crossings
- 5 night full board stay with hot lunches
- Departure day hot meal
- 5 day area lift pass

- 5 day ski hire including helmet hire
- Piste-side ski storage
- 20 hours of ski tuition
- 2 out-of-house après events
- · 2 on-site après events

- Service of a dedicated ski rep
- Personalised itinerary documentation
- Posters, PowerPoint presentations and launch letters
- Ski ties and emergency contact cards

^{*}The p<mark>rices</mark> listed above are correct at the time of going to print and based on coach share arrangements. One free place is offered for every 8 paying passengers. Insurance is available to add to the package above.

PREP & JUNIOR SCHOOLS

When it comes to younger groups, we like to provide a reassuring 'arm around the shoulder' and really home in on those safe, convenient and family-friendly resorts.

So whether you want to bring the parents along or keep it kids-only, we've picked out the perfect resorts for prep and junior schools.



Sestriere, Italy

Madesimo, Italy

Prato Nevoso, Italy

Santa Caterina, Italy

Tarvisio, Italy

Vallnord, Andorra

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Bring the parents along

Make it a family affair and let the parents join in the action! We understand those 'first time away from home' jitters with young children, which is why opening the trip up to a bigger group and getting parents involved will help keep them happy (and make your trip more cost effective too).

With more eyes on the little ones, you can afford to explore larger, livelier resorts without the worry of it being too big a step for younger groups.

Just the kids

Keep it old-school and let your students experience the highs of a trip abroad with their class mates. Our experienced team know how to cater for younger groups and offer a little extra TLC to those who are new to the slopes, complete with all the essentials (and Rayburn extras) for a safe and convenient trip.

What we recommend...

- Travel by air for a shorter travel duration
- Flexible instructor and staff ratios to ensure younger and newer skiers get the attention they need
- Small resorts provide a safe environment with the same great skiing
- Piste-side hotels for more convenience and less travelling in resort (often sole occupancy!)
- High-end properties for parents for that extra bit of luxury
- In-house après activities so you don't always have to venture outside to have fun!
- Piste-side hot lunches to refuel and warm up properly
- Dedicated ski rep to help will all things logistic and keep everyone happy

See what All Hallows Preparatory School said about their trip to Sauze d'Oulx...

"The tour exceeded the expectations of both the parents and children on the tour."

and the accommodation...

"Having sole occupancy of the hotel made all the difference for our group"



"At Rayburn we work closely with resorts who go the extra mile to ensure the needs of younger students are catered for in a safe and secure environment, without sacrificing any amount of fun. With the option to keep it kids only or take parents and siblings along, we provide memorable experiences in family-friendly resorts."

Andrew Rose, Tour Consultant, Ski & Sports Tours

High altitude skiing, Olympic pistes, great food and traditional Italian hospitality



"Italy really is that perfect all-round destination for a school ski trip! From great skiing conditions, to passionate local instructors and stunning traditional resorts, it offers a beautiful setting for a fantastic ski trip experience. Combine all of this with great accommodation, après activities and authentic pizza and pasta, what's not to love?!"



Gemma Howell, Tour Consultant, Ski & Sports Tours





RAYBURN RECOMMENDS

BEST FOR BEGINNERS?

Prato Nevoso (p18), Tarvisio (p22) and **Folgaria (p23)** have excellent beginner terrain.

AMAZING FOR ADVANCED SKIERS?

Sauze d'Oulx (p14) and Sestriere (p15) are part of the 400km Milky Way ski area the Olympic ski area of 2006.

LOOKING FOR HIGH ALTITUDE?

Head north to Bormio (p20), Santa Caterina Valfurva (p21) and Madesimo (p16).

BEST ALL-ROUNDER?

Madonna di Campiglio (p24) has great hotels and incredible skiing, whilst Bardonecchia (p19) has pisteside hotel options.





- Part of the 400km Milky Way ski area
- High altitude beginners area at 2,100m
- Historic resort centre with great après ski options

"Rayburn's excellent planning meant we could not have wanted more from our well organised ski trip"

Twycross House School, Sauze d'Oulx, 2018

The resort that started it all for Rayburn Ski. As host to the 2006 Olympics and the liveliest village of the Milky Way ski area, Sauze d'Oulx is an intermediate skier's dream. With high altitude pistes, extensive glade skiing and a busy après scene (not to mention Sansicario and Sestriere just next door), it's hard to resist this charming, bustling resort.

We recommend...Hotel des Amis



Close enough for easy access to Sauze d'Oulx, yet distant enough for there to be no distractions, the hotel is perfectly set up for sole occupancy. Ideally located for school groups, the hotel also features a full size table football, ping pong table and dart board for plenty of off-slope fun.







- Main Olympic ski resort for the 2006 Olympics
- · Part of the 400km Milky Way ski area
- High altitude for great end of season skiing

"Great resort, great conditions, great tour!"

Woodhouse Grove School, Sestriere, 2018

A purpose-built resort, chosen for its high altitude and dramatic mountain landscape, Sestriere is snow-sure all year round. As the main resort for the 2006 Olympics, beginners can progress on the nursery slopes whilst experienced skiers can tackle the Olympic downhill. Making things even easier, the ski school, ski hire and lifts are all within walking distance of the hotels.

We recommend... Hotel Olimpic



Located just seconds from the central piazza in Sestriere and minutes from the ski school, this hotel is perfectly based for a week away. Recently refurbished, the rooms are comfortable and ideal for school groups, whilst the local sports centre and other après ski activities are all close by.



MADESIMO

HIGHLIGHTS

- Piste-side hotels in a beautiful Northern Italy ski area
- Skiing up to 3,000m, meaning late snow is guaranteed
- Perfect for beginners and intermediates

A haven for beginners and improvers, Madesimo has over 85% of its runs dedicated to progression. With uncrowded slopes and minimal lift queues, skiers can enjoy a variety of terrain, from tree-lined runs to high altitude pistes, as well as the ability to ski back into the village. Make sure you explore the village's quaint shops and restaurants, then skate the night away on the ice rink.



We recommend...



Boscone Suite Hotel

Surrounded by the Valtellina countryside, the 4-star Boscone Suite Hotel sits close to the slopes and a short walk from the centre of Madesimo. Its comfortable rooms and classic style offer a welcome retreat from the snow, complete with a wellness centre, large restaurant and mountain views.



Hotel Arlecchino

Located on the main slopes of Madesimo and opposite the ski school meeting point, the Hotel Arlecchino is your perfect ski-in ski-out accommodation. After a day on the slopes, enjoy the hotel pool or stroll into the resort centre.







Oakhill School, Madesimo, 2018





- Over 100km of superb interlinked skiing
- Doorstep skiing
- Night-time floodlit skiing

"The resort was fab.

The location could not have been better."

Rowan Preparatory School, Prato Nevoso, 2018

Once described as one of Italy's hidden gems, Prato Nevoso is now an established school ski destination, whilst still maintaining its small town charm. Part of the Mondolè ski area, groups can enjoy easy links to the slopes of Prato Nevoso, Artesina and Frabosa Soprana, which offer 106km of piste-perfect skiing. Ideal for beginners and intermediates, you're sure to receive a warm welcome from the friendly locals, all the while losing your heart to the spectacular scenery.



We recommend... Hotel Mondolè

One of the most exquisite alpine hotels available, groups can enjoy spacious rooms, high quality amenities and excellent food – all in a piste-side location. Groups will love the games room and swimming pool, whilst doorstep skiing awaits with the resort centre just a few minutes away.









- 110km of pistes and one of Europe's best snow parks
- Excellent transport links
- Stay piste-side or in a family-run, sole occupancy hotel

"Great trip!"

Johnsons Group, Bardonecchia, 2018

Located in an enclosed valley on the French-Italian border, Bardonecchia is a great beginner and intermediate resort. Its fantastic red and blue runs, excellent lift system and extensive snow-making facilities never fail to impress. With incredible tree-lined pistes, a thriving town, piste-side accommodation and the 2006 Olympic Snow Park, groups have everything they need for a memorable week away.

We recommend... Campo Smith Apartments



Right opposite the main lifts in Bardonecchia, Residence Campo Smith offers apartment style living with full-board catering for your groups. Sleeping between 2-8 guests per unit, this accommodation offers the ultimate social environment. With the ski hire shop and restaurants built within the same complex, this hotel offers everything you need right on your doorstep.





- World Cup resort and part of the 105km 4 Valley ski area
- · Beautiful, pedestrianised centre
- Altitude skiing on a variety of pistes

"Terrific skiing all week!"

Great Ballard School, Bormio, 2018

As a multiple World Championship and World Cup host resort, Bormio's extensive pistes are where it's at. Two cable cars mean that skiers can ascend over 3,000m, with the run from the top to the resort providing over 1,800m of breathtaking vertical terrain! First time skiers will thrive in Bormio 2000's superb beginner area, whilst the stylish shops and cafes in the medieval spa town offer a relaxing retreat after a hard day's skiing.

We recommend...Hotel Capitani



The Hotel Capitani is an excellent choice for groups looking to have the convenience of a central hotel, as well as the possibility of a sole occupancy base. As a family run hotel, the food combines the tastiness of home cooking whilst being aimed at school groups. There's also a great communal area and TV room to relax in.









- Skiing up to 2,880m
- Safe and compact mountain village
- The chance for ski away days in nearby resorts

"Great resort with an amazing hotel."

Langley Park School for Girls, Santa Caterina Valfurva, 2018 With two very distinctive sides to the ski area, Santa Caterina offers fantastic skiing for all abilities. Whilst the beginner area will help new skiers progress, the summit provides rolling reds and challenging blacks for those more daring. For something truly special, the Deborah Compagnoni piste (named after the local skiing Olympian) is floodlit at night for anyone who fancies some picturesque night skiing!

We recommend... Hotel 3 Signori



The rustic mountain-style décor and 4-star facilities make this hotel the perfect home away from home. Located directly on the ski slopes and just 200m from the resort centre and main chairlift, school skiing's never been easier. Enjoy the hotel's authentic Italian cuisine, with its very own pizza oven, and unwind in the indoor pool.







- Pretty resort that's perfect for beginners and intermediates
- International aprés ski options
- Excellent snow record and 90% snow cannon coverage

"An inspirational moment in our pupils' lives."

Aldercar High School, Tarvisio, 2018

Regularly used for the FIS for World Cup events, Tarvisio sits at 800m with lifts stretching up to 1,750m, providing fantastic skiing for all. Although best suited to beginners and intermediates, advanced skiers will love the challenge of the famous Di Prampero run. Fancy a little luxury? Ride up the mountain to the hamlet of Monte Lussari for stunning alpine views and a delicious 'cioccolata calda'!

We recommend...Hotel International



Located on the main road into the resort, Hotel International provides easy access to both the slopes and the shops and cafes in town. A great combination of modern facilities and alpine charm, students and staff will love the cosy atmosphere and delicious food. With 55 beds, it makes an ideal base for schools seeking a sole occupancy hotel.







- Perfect beginner and intermediate terrain
- Superb après ski options
- Two ski areas in one pass

"Folgaria is our exciting new resort offering great skiing, great après and a great price."

Michael Varley, Ski & Sports Tours Manager

Located just 90 minutes north of Verona, nestled in the mountains of Trentino, Folgaria offers good and varied skiing over 100km in a safe, secure village atmosphere.

Folgaria is a great February ski option, offering easy carving runs through tree-lined pistes. The slopes are mainly for beginner and intermediate skiers, but with 100km to explore and a superb local ski school, all skiing abilities will be catered for.

We recommend...Hotel des Alpes



Located in the village of Serrada and just 450m from the Martinella chairlift, the Hotel des Alpes makes for a convenient and comfortable base for a school ski trip. The recently refurbished hotel has 44 spacious and functional rooms, plus a superb restaurant and communal areas for evening activities.



MADONNA DI CAMPIGLIO

HIGHLIGHTS

- · Known for its fashionable and stylish high life
- Extensive and varied slopes
- Scenic setting in the dramatic Dolomites

This World Championship resort offers incredible skiing on two linked sides of the valley, which varies from the rugged, high pistes of Grostè to the tree-lined elegance of the Cinque Laghi. The lift pass can also cover Folgarida, Marilleva and Pinzolo, but if you ask us, Campiglio has it all.

Ski here and you're in for a taste of luxury – just ask the Ferrari FI team who hold an event here each year. Its stylish hotels and exceptional intermediate skiing promise a memorable experience with an extra touch of class.



We recommend... Hotel Catturani



The Hotel Catturani offers a superb base for school groups. Although located just outside the resort, the hotel is opposite the ski school meeting point, next to a small shop and café and has in-house ski hire, meaning everything you need is on-site. With large rooms and excellent communal areas, you're sure to have a comfortable stay.









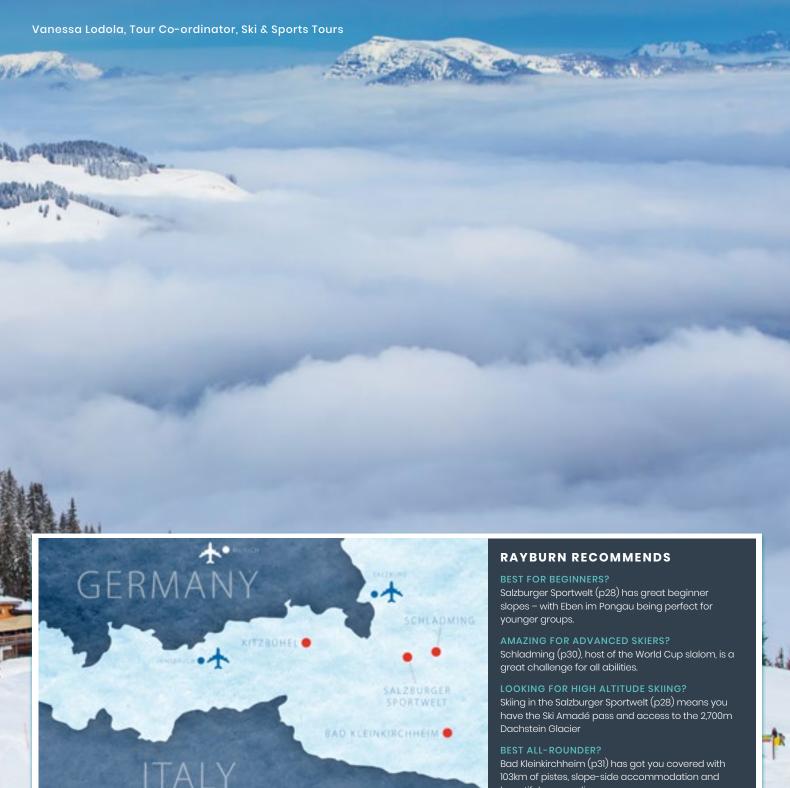
AUSTRIA

The Alpine ski nation offers extensive skiing for all abilities



"With a long skiing tradition and top-notch sports infrastructure, Austria is the ultimate destination for skiers and boarders of all levels. Heard of Danish hygge? Then you have to experience Austrian Gemütlichkeit! Charming alpine villages, legendary après, cosy family-run accommodation with crackling fireplaces and Austrian delicacies to top it all off."





beautiful surroundings.

SALZBURGER SPORTWELT

HIGHLIGHTS

- 760km of varied terrain for all ability levels
- Excellent early and late season skiing
- Unbeatable choice of youth hostels across seven resorts

As far as ski trips go, the Salzburger Sportwelt has the broadest choice of resorts, each with its own unique character and combining to provide 760km of outstanding skiing. Eben in Pongau is perfect for younger groups looking for a safe, quiet village. Whilst Altenmarkt, Wagrain, Flachau and Radstadt are your go-tos for older groups who are after a bustling atmosphere and lots of souvenir shopping. Finally, the chic resorts of Zauchensee and Flachauwinkl are great for those with an appreciation for the finer things in life.



We recommend... Youth Hotel Oberwimm



The Oberwimm is a modern youth hostel in an unbeatable location in Wagrain. Perfect for easy access between the Grießenkareck and Grafenberg mountains, this recently renovated, self-contained accommodation offers en-suite rooms, Wi-Fi, a sports hall, an indoor trampoline and disco/cinema rooms.



ES STATE JO







- Perfect for beginner and intermediate skiers
- Part of the impressive Ski Amadé area
- Beautiful medieval town

"An incredible variety of pistes to keep every ability entertained!"

Gemma Howell, Tour Consultant, Ski & Sports Tours

Part of the Ski Amadé area, one of the largest ski areas in Europe, Schladming offers 123km of pistes with skiing up to 2,700m at the Dachstein Glacier. It's superb for beginner and intermediate skiers, boasting scenic areas with thick tree runs, and regularly holds a leg of the men's downhill Ski World Cup. When you're not on the slopes, venture into the beautiful medieval town and warm up with a hot chocolate in one of the stylish cafes or indulge in a spot of shopping.

We recommend...Club Sport Union



An ideal base for a school ski trip, the Club Sport Union is home to some unbelievable sports facilities and leisure activities. A modern youth hostel with spacious en-suite rooms, the hostel features indoor tennis courts, a gym, sport halls, an aerobics room and a wellness area, meaning there's plenty to keep groups active.









- Multiple host of World Cup ski events
- Wide, sunny pistes above and below the tree line
- Caters for all abilities

With sunny pistes, soft powder and a high quality ski school, Bad Kleinkirchheim (BKK) ranks among the top twenty best resorts in Austria. Its superb lift system and 95% snow cannon coverage means its incredible variety of runs can be enjoyed throughout the season (even when Mother Nature isn't on your side). When you're not on the slopes, venture into the town and enjoy a dip in one of the outdoor pools – always a popular choice with our groups!

We recommend...Kirchleitn Holiday Village



Kirchleitn is the name of a superb Austrian holiday village located in St Osvald and part of the BKK ski area. The village is just 100m from the pistes with ski hire and the ski school meeting point nearby. Made up of numerous, traditionally-designed chalets, the accommodation has been renovated to a high standard.





"School groups often request a resort that's great for beginners and intermediates and that provides a variety of après ski activities. The answer? Andorra, every time! Snow-sure and varied, the skiing here will keep everyone in your group happy and challenged all week. Base yourself in the small Pyrenean nation's vibrant capital and have access to a whole host of exciting and fun après opportunities. If you want to please everyone, Andorra is the answer."



Ben McCafferty, Tour Consultant, Ski & Sports Tours





RAYBURN RECOMMENDS

BEST FOR BEGINNERS

Head over to the Pal sector in Vallnord (p34) for perfect progression.

AMAZING FOR ADVANCED SKIERS?

Ski the Grandvalira (p35) area for over 200km of great, varied pistes.

LOOKING FOR HIGH ALTITUDE SKIING?

Both resorts in Andorra stay open well into April and have slopes over 2,500m.

BEST ALL-ROUNDER?

Get the most from Andorra by basing yourself in Andorra la Vella and enjoy both ski areas in one trip!



- Convenient resort and great facilities
- Interlinked ski areas
- Central and modern accommodation options

"Best ski conditions I've ever experienced!"

Allestree Woodlands School, Vallnord, 2018

Whilst Vallnord has 93km of skiing split across the Pal-Arinsal and Arcalis areas, Pal is our top pick for school ski groups. Offering perfect learner progression, English-speaking ski schools and plenty of après activities, Vallnord promises a true Andorran adventure.

Beginners can find their feet at the purpose-built complex or enjoy the runs over to Arinsal.

We recommend... Hotel Panorama



Situated in the centre of Andorra la Vella, the 4-star Hotel
Panorama is the best option for skiing in both Vallnord and
Grandvalira, as well as sightseeing and shopping. Boasting
exceptional views over the capital and a fantastic fitness club and
swimming pool, there's plenty to keep groups entertained after a
good day on the slopes.







- Long, wide slopes for skiers of all levels
- English-speaking ski and snowboard instructors
- Centrally located accommodation

"Home to the largest skiable area in Andorra, allowing for new adventures each day."

Julie McAlister, Operations Manager, Ski & Sports Tours

With blues and reds aplenty, beginner and intermediate skiers are spoilt for choice. No two days are the same with the range of on and off-piste and tree-lined runs, all set in beautiful surroundings. Whether you ski out of Encamp or head over to Soldeu or Pas de la Casa, Grandvalira offers a variety of terrain for skiers and boarders of all levels.

We recommend... Hotel Panorama



Situated in the centre of Andorra la Vella, the 4-star Hotel Panorama is the best option for skiing in both Vallnord and Grandvalira, as well as sightseeing and shopping. Boasting exceptional views over the capital and a fantastic fitness club and swimming pool, there's plenty to keep groups entertained after a good day on the slopes.



FRANCE

Big ski areas, high altitude skiing and a joie de vivre!



"If you're looking for picture perfect ski resorts with that little extra je ne sais quoi, then in my opinion, you should look no further than France. Its close proximity to the UK makes France the perfect choice for groups who can't wait to hit the slopes! Once piste-side, you'll be perfecting your skills with one of the best ski schools in Europe and, after a full day's skiing, why not relax and enjoy some amazing French cuisine at your traditional accommodation?"



Abigail Devlin, Tour Co-ordinator, Ski & Sports Tours





RAYBURN RECOMMENDS

BEST FOR BEGINNERS?

With the 10km L'Escargot beginner piste, Val Cenis (p40) is your go-to resort for those still finding their ski legs.

AMAZING FOR ADVANCED SKIERS?

Head to the Aiguille Rouge in Les Arcs (p38), take in the views, then enjoy incredible pistes on your way down .

LOOKING FOR HIGH ALTITUDE SKIING? The Paradiski area (p38) stretches up to 3,250m, so

it's pretty much snow-sure all year round!

BEST ALL-ROUNDER?

Le Grand Massif, Samoëns (p41), offers convenient accommodation, good learner areas and the possibility of skiing in both Samoëns and Flaine.

LESARCS & LA PLACNE

HIGHLIGHTS

- Varied and challenging terrain
- High altitude, open, snow-sure slopes
- Piste-side and central accommodation options

Part of the 425km Paradiski area, both Les Arcs and La Plagne offer great skiing for all abilities. Covering all bases, Les Arcs provides plenty of blues for beginners, scenic tree-lined skiing for intermediates and on and offpiste challenges for the advanced. Similarly, La Plagne boasts a range of varied pistes and high quality lifts, whilst the traditional resort of Peisey is a perfect alternative for a more laid-back vibe.



We recommend... Chalet La Tarine



This fantastic hotel is located right in the heart of the traditional village of Peisey, just 200m from the ski lifts. Rooms are beautifully decorated and the hotel offers free Wi-Fi throughout, as well as a private in-house disco which can easily be hired out – perfect for your last night farewell party!





"Fantastic, a thoroughly enjoyable week!"

Ludgrove School, France, 2018





- · 125km of interlinked pistes for all ability levels
- Affordable and lesser known
- Choice of sole occupancy and piste-side hotels

"The students had a brilliant time both on the slopes and at the hostel."

St John the Baptist School, Val Cenis, 2018

Tucked away in the enchanting French Alps lies the untold secret of Val Cenis. With 125km of interlinked skiing, Val Cenis shows a different side to France. Beginners will enjoy the winding blues, whilst intermediate and advanced skiers can tackle all four resorts. For the truly adventurous, we can arrange the extended 'Eskimo ski pass' which covers Valfréjus, Aussois, La Norma and Val Cenis Vanoise – providing a whopping 300km of slopes!

We recommend... FUAJ Lanslebourg



The FUAJ Lanslebourg is ideally based just 200m from the nearest ski lift. We're able to reserve the hostel for sole occupancy use, making it exclusive to your group for the week! Whilst the café, games room and TV lounge provide plenty of space to relax as a group, there's lots of external après options on your doorstep for a fun-filled evening out.





- Just 12 hours from Calais by coach and 90 minutes from Geneva Airport
- 165km of dedicated learner areas and upgrade possibilities
- North facing for excellent late season snow

A British ski favourite, Le Grand Massif encompasses 265km of incredible interlinked skiing across the characterful resorts of Flaine, Samoëns, Morillon and Les Carroz. North facing with skiing up to 2,500m, the area has a wide variety of pistes. From green runs that are perfect for beginners, to daring black runs for those who are hungry for a challenge – as well as vast untouched spaces – groups of all levels can enjoy this exceptional, scenic landscape.

We recommend... Le Bérouze



Located in the heart of Samoëns, just 250 metres from the pedestrianised town centre, Le Bérouze features modern surroundings, good food and comfortable rooms. Groups can enjoy the bar area, TV and theatre room and restaurant with panoramic views of the valley.





"East or West, USA is the best! A trip that will never be forgotten with perfect snow conditions and picturesque views. Couple this with a great range of après activities and you'll find that the American ski dream is one of the best out there."



Asha Devall, Senior Tour Co-ordinator, Ski & Sports Tours





RAYBURN RECOMMENDS

BEST FOR BEGINNERS?

Head to New Hampshire (p46) where three superb mountains all offer dedicated learner areas and great progression.

AMAZING FOR ADVANCED SKIERS?

Try the American West Coast for powder and chutes in Snowbasin (p50), or tackle the 80% intermediate and advanced slopes of Heavenly (p52) and the popular trail called 'The Wall' in nearby Kirkwood (p53).

LOOKING FOR HIGH ALTITUDE SKIING?

Head to the Colorado Rockies for over 3,000m of skiing across the Seven Territories of Winter Park (p48)

BEST ALL-ROUNDER?

Head north to Maine where the high altitude guarantees good snow throughout the long season. Sugarloaf (p44) and Sunday River (p45) are two of the biggest mountains on the East Coast with terrain for all, from glades to organised free-ride areas.



- Excellent late season skiing
- Fun slopes with great variety and rolling runs
- Slope-side accommodation

"An awesome trip both on the slopes and in New York City!"

The Trinity Catholic College, USA, 2018

If you're after guaranteed snow, then set your sights on Sugarloaf. Its northerly location means it stays well open into May each year and, with the largest ski area in New England, there's terrain for skiers of all abilities. Designed so its green trails run right from the summit to the base, it's one scenic journey down. Be sure to check out Tote Road – it's one of our favourites and a great warm up!

We recommend... Sugarloaf Mountain Hotel



Located right by the base lodge, this hotel is a high quality choice for schools. It's conveniently based next to the ski hire and ski school, as well as the resort shops and amenities. With large rooms and queen beds throughout, you're guaranteed a comfortable stay.







- One of the largest ski areas
 on the East Coast
- Slope-side and single bed accommodation options
- Fantastic après ski activities

"Great skiing destination!"

Saint George's Church of England School, USA, 2018

One of the largest ski areas on the East Coast, Sunday River and its eight peaks provide plenty of trails to explore – even the most experienced skier will enjoy discovering the different corners of the mountain. Two slope-side accommodation options offer a convenient and luxurious stay for schools, whilst après activities like American theme nights, cinema evenings and ice skating trips are the perfect way to finish a day on the mountain.

We recommend... Grand Summit Hotel



The Grand Summit Hotel is a high quality, slope-side hotel with large rooms, free Wi-Fi and state-of-the-art facilities. With delicious food to keep you fuelled on the slopes, its outdoor pool and hot tubs offer a welcome respite after a hard day's skiing.



NEW HAMPSHIRE

HIGHLIGHTS

- Three different mountains to explore in just one trip
- All hotels have vast experience of working with schools
- All resorts are perfect for beginners

Ready for an adventure? Grab your skis, throw on your winter gear and head to New Hampshire for not just one, but three mountains! Tear up the slopes of **Loon**, **Cannon** and **Waterville Valley** in just one trip and let your skiers explore a world of varied terrain, purpose-built learner areas and spectacular peaks.

Each as characterful as the next, Loon promises legendary snow and a long season, Cannon is built for beginners with views as good as they come and Waterville Valley provides steady progression for all abilities. With a variety of great accommodation, delicious food and excellent service, as well as an awesome après nightlife, New Hampshire offers the whole package and then some.

We recommend... Indian Head Resort



Centrally located in the heart of the White Mountains, the Indian Head Resort is the perfect base for groups. Close to over 35 area attractions, scenic drives, outdoor activities and plenty of tax-free shopping, you're never far from the action. All rooms feature scenic views, plasma HD TVs and free Wi-Fi and guests can enjoy the hotel's indoor and heated outdoor pool, as well as its hot spa and games room.





"Rayburn did everything they could to ensure this trip ran smoothly!"

Stewart's Melville College, USA, 2018





A RESORT

Highest Point 4,078ft
Resort Height 1,982ft
No. of Lifts 33
Acres of Terrain 944
Artificial coverage 96%

✓ PERCENTAGE OF RUNS

Beginner 30% Intermediate 54% Advanced 16%

JOURNEY

Boston 2 hrs 15 NYC 5 hrs 30



WINTER PARK

HIGHLIGHTS

- Over 3,000 acres of distinct terrain at the Seven Territories
- One of Colorado's largest continually operated resorts
- Ideally located amidst the Rocky Mountains

As one of Colorado's longest continually operated ski resorts, no one does skiing better than Winter Park. Its impressive Seven Territories offers over 3,000 acres of award-winning terrain, leaving you to ride wherever the powder falls. From the world-class glade skiing in the Eagle Wind Territory to the steeps and deeps of the Cirque Territory, there's something for everyone. And when the sun goes down, Winter Park's village comes to life with upscale shopping, dining and entertainment.



We recommend... The Vintage Hotel



The Vintage Hotel is conveniently located at the entrance of the resort, offering comfortable rooms with spectacular views of the majestic Rocky Mountains. After a day on the slopes, unwind in the heated pool, hot tub or sauna and take some time to explore the resort.









A RESORT

Highest Point 3,676ft
Resort Height 2,743ft
No. of Lifts 25
Acres of Terrain 3,081
Artificial coverage 313ac

✓ PERCENTAGE OF RUNS

Beginner 26% Intermediate 19% Advanced 55%

☐ JOURNEY

enver 2 hrs







SNOWBASIN

HIGHLIGHTS

- Olympic host resort for alpine skiing
- · Diverse terrain from beginner to expert
- · Lively après scene in Downtown Ogden

After more than 60 years as a little-known hideaway for Utah powder skiers, Snowbasin burst on to the scene at the 2002 Winter Games and has been going strong ever since. With three terrain parks, wide-open bowls, trees, glades and that oh-so irresistible Utah powder – complete with 3,000 acres of skiable terrain – it's a true winter paradise. When it's time to retire from the slopes, take a trip to Downtown Ogden and explore the rustic yet trendy side of Utah.



We recommend... Comfort Suites



With spacious rooms, warm hospitality and easy access to all of Ogden's hotspots, Comfort Suites lives up to its name in offering 'comfort'. Just minutes away from Downtown Ogden's Salomon Centre and 20 minutes from Snowbasin, you're never far from the action in this group-friendly hotel.









A RESORT

Highest Point 2,849m
Resort Height 1,950m
No. of Lifts 11
Acres of Terrain 3,000+
Artificial coverage 20%

PERCENTAGE OF RUNS

Beginner20%Intermediate50%Advanced30%

☐ JOURNEY

Salt Lake City 1 hr 30 m

"Utah is a unique ski destination with an incredible ski culture. Snowbasin, Ogden and Salt Lake City have everything for an amazing American ski experience."





- Region's largest ski area with skiing in two states!
- 3,500ft vertical drop
- Combine Heavenly & Kirkwood to make one epic trip

"Ski two states with amazing views over Lake Tahoe, then head to San Francisco."

Tom Clarke, Product Manager, Ski & Sports Tours

Overlooking the enchanting waters of Lake Tahoe, Heavenly's scenic views, extensive terrain and lively après scene make it a favourite with skiers and snowboarders alike. As well as the region's largest ski area, it's also home to the highest elevation and longest vertical drop, leaving you to hit the heights whilst soaking up the 'heavenly' views of the Sierra Nevada mountain range.

We recommend... Forest Suites



Tucked away in an intimate alpine environment, this well-positioned hotel is the perfect base to relax after a day of adventure. With large rooms, various amenities and scenic surroundings, Forest Suites offers a comfortable stay and sits close to the gondola, village and Lake Tahoe.





- Ski 'The Wall', a challenge for better skiers
- A more traditional Californian resort
- Spectacular mountain views

Home to the deepest, driest snow around and some of North America's most diverse and challenging terrain, Kirkwood offers big mountain riding with small town charm. Experience what they call the 'K-Factor' as you explore everything from the calm-groomed beginner runs to the hair-raising cliffs. With rock climbing, mountain biking and hiking all close by, this is one high alpine adventure playground you don't want to miss!

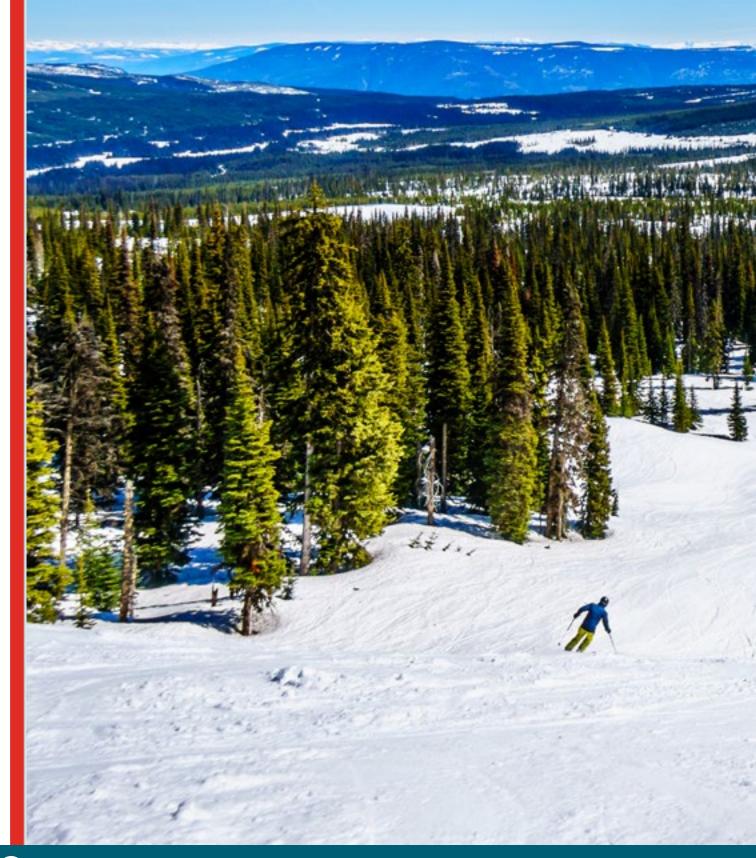
We recommend... Forest Suites

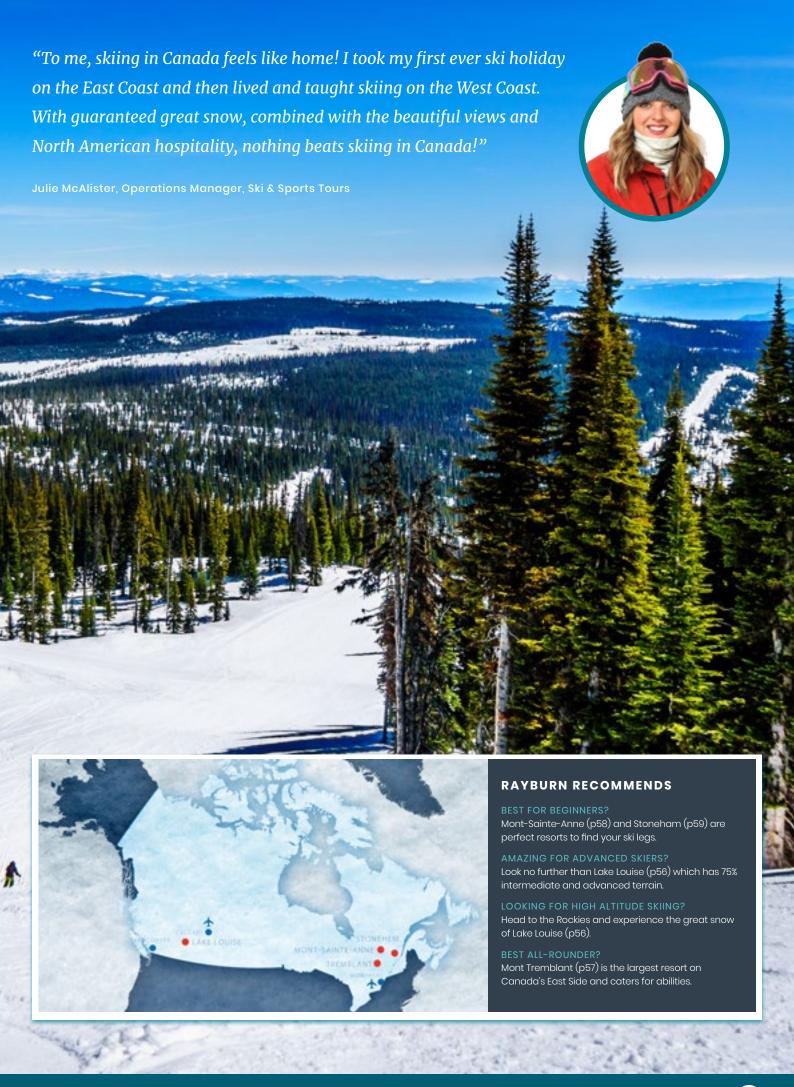


Tucked away in an intimate alpine environment, this well-positioned hotel is the perfect base to relax after a day of adventure. With large rooms, various amenities and scenic surroundings, Forest Suites offers a comfortable stay and sits close to the gondola, village and Lake Tahoe.



From the Rockies to the mountains of Quebec, Canada is snow-sure and beautiful with a unique and warm North-American welcome









- One of North America's biggest resorts
- 4,200 acres of skiable terrain with 145 named runs
- A huge amount of après available

If the Canadian Rockies are calling, head to Lake Louise for world-class skiing amongst the rugged mountains of Banff National Park. The landscape is the stuff of dreams with ski slopes to match, as well as some of the most scenic views and action-packed après. With 4,200 acres of skiable terrain and 145 named runs, skiers of all levels will be suitably challenged. Finish with a trip into the village for a taste of small town living, Lake Louise style.

We recommend... Lake Louise Inn



Nestled amongst the snowy peaks of Banff National Park, the Lake Louise Inn is the perfect place to unwind after a day of skiing. The resort features a variety of hotel rooms, suites and condos based in a spectacular wooded setting, with a heated indoor pool and easy access to the ski resort and village.





- Picturesque pedestrianised village
- East Canada's biggest resort
- Under two hours away from Montreal

"The students really enjoyed the trip and all improved their skiing."

Queen Elizabeth's Girls' School, Canada, 2018

For those seeking some serious heights, Mont Tremblant is home to one of the highest peaks in the Laurentian Mountains. As East Canada's largest resort, you're never short of tree-lined runs, varied slopes and charming village vibes, with over 1,000 snow cannons providing coverage to 70% of the skiable terrain. With piste-side hotels and the vibrant city of Montreal just under two hours away, a whole world of après opportunities awaits.

We recommend... Lodge de la Montagne



Based in a rustic mountain setting, the Lodge de la Montagne is a freshly renovated piste-side hotel which offers modern amenities and comfortable surroundings. It's the perfect place for groups to unwind in style and soak up the natural splendour of the mountain.





- Dedicated beginner area and backcountry zones
- · Adventurous après activities
- Combine with days at Stoneham resort

"For a Canadian ski safari, combine MSA & Stoneham in one trip."

Julie McAlister, Operations Manager, Ski & Sports Tours

Home to more than 2,000 feet of skiable terrain and the highest vertical slope for night skiing in Canada, Mont-Sainte-Anne offers a ski experience that's full of adventure. Whilst the long, well-groomed runs provide plenty of scope for beginners to find their feet and the more advanced to shred some serious snow, the sweeping views of unspoiled landscape make it a scenic journey down. And with Quebec City just 30 minutes away, you're never far from the action.

We recommend... Chateau Mont-Sainte-Anne



Located next to the pistes of Mont-Sainte-Anne, the chateau offers a high quality and convenient ski experience, combining good rooms, delicious food and great amenities. As well as modern and spacious rooms, you have indoor and outdoor pools and hot tubs to enjoy, plus a games room and cinema room.









A RESORT

Highest Point 2,625 ft
Resort Height 575 ft
No. of Lifts 6
Acres of Terrain 547
Artificial coverage 80%

PERCENTAGE OF RUNS

Beginner 21% Intermediate 46% Advanced 33%

JOURNEY

Quebec City 50 mins Montreal 3hrs 30





- Best suited for beginners
- Canada's largest network for night skiing
- Just 20 minutes from Quebec City

"Why not add a visit to Valcartier resort, Quebec's winter playground?"

Tom Clarke, Product Manager, Ski & Sports Tours

Nestled in a horseshoe-shaped valley to keep those winter winds at bay, Stoneham is the perfect introduction for first-time skiers and home to some of the best night skiing around. Its four mountain faces offer 39 varied runs for you to progress on, so you can hit that fresh powder hard! And if boarding's more your thing, this place has got parks filled with rails, table-tops and an Olympic half-pipe. Had your fill of the slopes? Head over to Quebec City for its lively après scene and old-world charm.

We recommend... Hotel Stoneham



Situated right at the bottom of the pistes of Stoneham Mountain Resort, the Hotel Stoneham offers a convenient location and a high quality stay. Providing modern and comfortable rooms, the hotel has a superb restaurant and excellent facilities, including indoor and outdoor pools and hot tubs, as well as a games room and free Wi-Fi.



CITY STOPOVERS

Get the best of both worlds by introducing a city stopover into your ski trip!

A city stopover is the perfect way to add a cultural and educational twist to your trip, giving you even more value for money. Tick off the big-hitting sights and seek out the hidden gems with a local tour guide to experience city life to its fullest.

Ski and city stay

Swap your skis for your shoes and spend a day or two soaking up the sights, sounds and smells of a thriving city. Whether you choose the bright lights of New York or the carefree vibes of San Francisco, a day in the city is a day of cultural (and cost effective) bliss.

One day city stopover

Perfect for anyone who hasn't got the time for a full day off the slopes, a stopover either en route or on your journey back means you can indulge in an evening of city life with money still left over for spends.

"Our evening and day in New York made the trip."

Westlands School Sittingbourne, New Hampshire & New York, 2017



USA & Iceland



New York City

For that All-American experience, hit up the urban jungle of New York. Home to iconic sights like the Empire State Building, Statue of Liberty and Times Square, this dynamic city is the perfect place to finish your trip in style.



Boston

Venture over to one of America's oldest cities and discover the fascinating history behind Boston. The best way to explore the city is on foot, so take to the streets and seek out some of the most well-preserved historic buildings in the country.



San Francisco

Soak up those hippie vibes, bustling cable cars and sky-high views over the Golden Gate Bridge in San Francisco. Complete with the city's vibrant neighbourhoods and laid-back charm, this is where the real soul of California is.



Iceland

Live it up on the slopes of the USA and then take to the hot springs of Iceland! Embark on the Golden Circle Tour and explore the natural wonders of the Gullfoss waterfall, Geysir Geothermal Area and Thingvellir National Park – ticking off two countries in one trip!

Fancy somewhere closer to home?

We also offer city visits and stopovers to a handful of exciting European destinations. From the colourful streets of **Barcelona** to the canal-side palaces of **Venice**, we've got the perfect pair-up for your ski and city trip.

Call us on **01332 347 828** to find out more!

Get Qualified

We don't just offer high quality school ski trips, we can also help you get qualified with our Snowsport England certified SCO and ASCL courses.

SCO Course - £85PP

Fancy leading your own ski trip in the UK or abroad? With a Snowsport Course Organiser (SCO) certificate you can. Based at our offices in Derby, this one day course will give you the skills and the confidence to do it yourself. We run two courses each November, so call us on **01332 347 828** to learn more.

ASCL Course - £1,279PP

The Alpine Ski Course Leader (ASCL) programme is run by a qualified instructor who will teach you the ins and outs of becoming a responsible leader on the mountain. With this award, you'll be able to ski with members of your school or club without instructor supervision.

The course runs each December where you'll travel by air and stay in a 4-star hotel. However, there is no flexibility with dates so please remain flexible with your departure airport. Please note that ski experience and a high level of fitness are required. An SCO qualification is also needed in order to obtain an ASCL qualification. Availability is limited.

Inclusions

- Full day's instruction with a Snowsport England qualified instructor at Rayburn House in Derby
- All course materials
- Certificate of attendance
- Buffet lunch

Inclusions

- Return flights from a UK airport
- Return resort airport transfers
- 7 nights' half board accommodation in a 4-star hotel
- · Ski hire or ski carriage
- · 6 day course including all tutor and course fees
- · Snowsport England registration fees
- Course materials

Exclusions are insurance, lunch and getting yourself to the UK departure airport.



How to book

To confirm dates and availability, just call our team on 01332 347 828 or email ski@rayburntours.com.

Terms and conditions of booking can be supplied on demand, whilst further questions can be directed to the Rayburn Team or Snowsport England on **01509 232 323**.

Let's Cet Social!

You're about to embark on an exciting journey with your group, so why not share your experiences with the world?

Capture the moments and share the memories of your trip by blogging about your adventures, posting them on social media and sending us your snaps for a chance to win up to £150!



0

Blog all about it

Get the creative juices flowing and blog about your adventures. Write as much or as little as you like – or just let the photos do the talking! We'll set you up with everything you need before you go. Why not have a peek at rayburntours.com/blog?

Let's be friends

Facebook friends that is! Spread a little travel envy and post your pics for friends and family to see (don't forget to like us and tag us in too @RayburnTours).

Tweet-twoo

Our groups love sharing their photos with us on Twitter, so get in on the action! Post short, snappy tweets, tag us **@RayburnSki** and get the 'flutter' of excitement going.

Insta-ready?

There's no use in those mountain top shots just sitting in your memory card – get them on Instagram! Snap away, filter up and tag us **@Rayburn_Tours**.









@RayburnSki

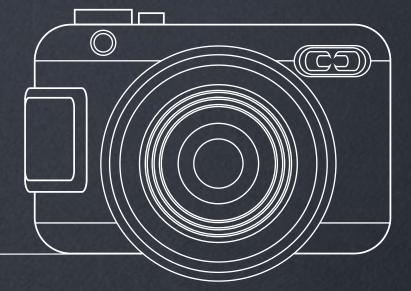


@Rayburn_Tours



FANCY WINNING £150?

Capture all your scenic landscapes and adventurous action shots and enter our photo competition for the chance to win up to £150! You don't have to be a professional photographer, we're just looking for photos that really capture the spirit of your trip. Enter on our website at **rayburntours.com**.



LAUNCHING YOUR TOUR

A key part of running the trip of a lifetime is getting your students to take part. Fear not, we've done the hard work for you by putting together a comprehensive Party Leader Launch Pack, saving you valuable time and helping to make the process of promoting the trip and getting students to sign up as straightforward and stress-free as possible.

This handy pack includes:

- Guide to 'Getting your tour off the ground'
- Launch letter/email template to send to parents
- A helpful guide to promoting your trip on social media
- Poster template to promote the trip
- PowerPoint template to use at an information evening
- Guide to 'Safety and Risk Management on tour'
- Top tips for fundraising

A member of the team will be available to support you in launching your trip to your school and answer any questions from students and parents.



"From tiny Tarvisio in Itay to the legendary Lake Louise in Canada, let our expertise ensure your ski trip is the smoothest and easiest you will ever run. Our Party Leader Launch pack contains PowerPoint presentations, posters and letters to help get your tour up and running. Whether it's a group of 8 or 80+, Rayburn can help you organise your best ever ski trip."

Richard Stone, Sales Administrator, Ski & Sports Tours

NEXT STEPS

1. Get in touch

Whether you have the perfect destination in mind or you simply want to find out more about what a ski trip involves, we're the right people to help you start planning. The best way to get in touch is by calling us on 01332 347 828 to discuss your options.

2. Tailoring your ski trip

Your dedicated Tour Consultant will take the time to understand the objectives of your trip, talk through your requirements and offer specialist advice. They will then deliver a completely tailor-made proposal that's just right for you and your group.

3. Support as you launch your trip

We'll do everything we can to support you when you're launching your trip to your group. As well as answer any questions, we'll provide you with our Party Leader Launch Pack which includes everything you need to help get your tour off the ground.

4. Securing your trip

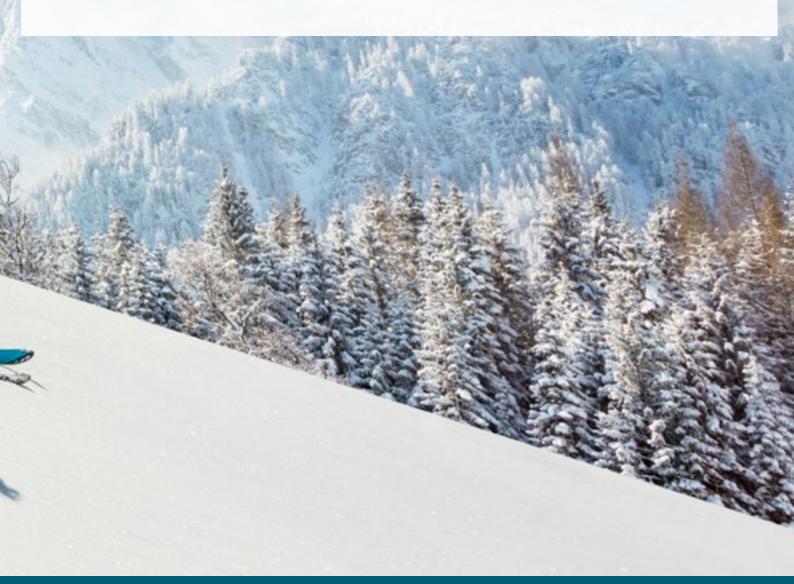
Time to secure your plans as people sign up for the trip, deposits are collected, simple online booking forms are completed and your vision becomes a reality. It's that simple.

5. Leave it to us

At this stage you will be introduced to your dedicated Tour Co-ordinator who will work with you to book the key elements of your package, support you with administration and fine-tune every element in the lead up to your departure.

6. Bon voyage

Plans complete, it's time for you and your group to embark on a much anticipated trip! When you get back, we'll be in touch to hear all about it.



Book a Ski & Sport Tour for £500 off*!

Whether you want **live sport**, **professional coaching** or **cultural school exchanges** – even **fixtures** with the Manhattan skyline behind you – Rayburn Sports Tours has got you covered.



INCLUSIVE SPORTS PACK

We've improved our inclusive Sports Pack for 2018! As Party Leader you will receive a **free North Face Rucksack**, whilst each player will receive a complimentary re-usable, foldable water bottle to stay hydrated during matches. Your team will also receive a pennant for every fixture they play whilst on tour, as well as souvenir pennant to take back to your school.

PROFESSIONAL COACHING

Let your team train like the professionals in some of the best sports facilities in the world! Our Professional Sports Coaching for schools will take you behind the scenes of some of the world's leading clubs, top facilities and impressive set-ups.

BESPOKE ITINERARIES

All of our itineraries are entirely bespoke to match your team's requirements, which means that you get to see and do exactly what you want whilst you're away.

SPORTS MANAGER

We can arrange for an experienced Tour Manager to accompany you on tour to assist with all things logistic, ensuring you can concentrate on making sure everyone has a good time!

*Quote reference code: SAS20

rayburntours we're more than just ski trip specialists...



At Rayburn Tours, inspiring young minds and creating unforgettable experiences is at the heart of what we do.

Group travel specialists since 1965, we are an independent, family-run business that is dedicated to creating tailor-made international tours for groups. Specialising in Educational Trips, Ski Trips and Sports Tours for schools, as well as Concert Tours for all types of youth and adult ensembles, we aim to inspire our groups to seek new adventures, embrace new cultures and learn new skills.

Keeping things in the family, our close-knit yet ever-growing team of over 90 travel experts are exactly that, experts. We have specialists in each area who know our products inside and out, helping to send over 23,000 passengers around the world each year. Together, our years of experience and first-hand knowledge are what make us so great.

We also











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